

Operational Officer (CEO) - Urxlent

Job description. Lane: Outstanding Opportunity. Openings: 1.

Mission and audience

Lead the You Are Excellent personal growth and workforce development work. Help people better themselves personally and as workforce warriors through systems, classes, courses, modules, minis, and live training. Serve individuals, teams, and whole companies.

Your three responsibilities

Outstanding Opportunity

Recruit people who want to help deliver the personal growth and workforce opportunity. Build a team of suitable trainers, facilitators, contributors, salespeople, and support staff. Develop relationships with individuals and organizations that want to participate.

Financially Fiscal (invest in yourself)

Promote and sell the available systems, classes, courses, modules, minis, live training, services, and merchandise. Match offerings to one person, a team, or an entire company. Explain the actual content and format, coordinate delivery, and support the customer's next step.

Charitable Contributions

Organize approved free resources, learning opportunities, and other giveaways. Where the work involves donations or charitable support, coordinate receiving and giving through the appropriate nonprofit and keep the intended use clear.

How you lead the work

- Understand whether the need concerns personal development, workplace skills, team development, or company-wide learning.
- Organize offerings and delivery for all three levels: individual, team, and company.
- Develop the people who teach, sell, coordinate, and support the work, using the available systems and resources.
- Check that descriptions match the actual learning experience and that follow-up respects each participant's privacy and choices.

Results you report

Report people recruited, offerings sold and delivered at each audience level, customer follow-up, and free or charitable resources provided.

Who fits this role

A leader who can develop people, sell and organize learning opportunities, and work effectively with individuals, teams, and company leaders.

Next step

Book a short call: <https://calendly.com/admin-gfisolutionsinc/urxlent-quick-chat-with-brett>

Or send us a note from the role page: <https://cc.accessadmission.com/role/urx.php>

This description starts a conversation; it is not an offer or a commitment. No earnings are promised. Urxlent, PO Box 21288, Bakersfield, CA 93390.